

FPA CHAPTER MEETING - THURSDAY, FEBRUARY 26, 2009!

Time: 5:30 - 6:00 PM—Registration and Networking ♦ 6:00 - 8:00 PM—Dinner & Seminar

Location: Hurricane 100 Room, UM's BankUnited Center, 1245 Dauer Drive, Coral Gables

Cost: *In Advance:* Members: \$45; Non-Members: \$55 / *At the Door:* Members: \$55; Non-Members: \$70

THE VISION AND THE MISSION OF LONG TERM CARE INSURANCE

William R. Dyess, CLTC, Vice President at Gelbwaks Insurance Services, Inc., will present a comprehensive overview of the Long Term Care insurance industry as it stands in our country today. The session will provide details on product choices, the status of the marketplace, current events taking place nationally, and trends for the future.

Bill Dyess is a 1978 graduate of the University of Miami and holds a Business Management degree. He entered the insurance business directly after graduation and has spent his entire career in South Florida working with Peter Gelbwaks, becoming a partner in the firm over a decade ago. Bill currently is the Executive Vice President and Director of Marketing for Gelbwaks Insurance Services, which has produced well over 50 million dollars of individual insurance premium, making it one of the largest producing agencies of its type in the United States. Bill is also a past President and founding member of the Dade Association of Health Underwriters. In addition he is a past President of the Gold Coast Association of Underwriters. Bill is the only individual to have ever held the esteemed position of President for both organizations. His association also honored Bill when he was presented with the Stanley Greenspun Memorial Award as the "Health Person of the Year," the highest achievement award of the Health Underwriters Association. Bill has conducted many education seminars throughout the state of Florida over these last two decades for both insurance agents and financial planners. In addition, he has also co-hosted a radio show dealing primarily with Long Term Care issues. Bill is a member and Vice President of The National Long Term Care Network. The Network is the preeminent marketing organization in the United States focusing on Long Term Care Insurance Education, Distribution, and Design. In 1996, Bill participated in the successful completion of the design of the Long-Term Care insurance program for employer and associated sponsored groups. In 2001 Bill completed his Certified Long Term Care Specialist degree "CLTC". This degree is the most recognized Long Term Care Specialist degree in the country. In 2007 Gelbwaks Insurance Services, Inc was acquired by LTC Global which is a leader in providing Capital, Sales, and Marketing solutions to the Long Term Care Industry. Bill currently is the Director of the Financial Services Division for LTC Global, which supplies the Financial Advisor Community with the needed backroom support for Long Term Care Education, Products and Underwriting needs.

Accepted by CFP Board and Florida Department of Financial Services (insurance) for 2 hours of CE.

To register, please forward payment by credit card or check by 5:00 PM, Monday, February 23, 2009.

Fax form below with credit card information to: 305-470-7487

OR

Mail form below with check to: FPA of Miami-Dade, P.O. Box 560982, Miami, FL 33256-0982

Payment must be received prior to meeting or guaranteed with a credit card.

Cancellations received 48 hours prior to the meeting will receive a full refund. "No-shows" will be invoiced.

Please charge my MasterCard Visa Amex or I will send a check (must be received by 2/23/09)

Credit Card # _____ Exp. Date _____ Amount _____ (Members: \$45; Non-Members: \$55)

Name _____

Company _____

Company Address, City, State, Zip _____

Credit Card Billing Address, City, State, Zip (if different from above) _____

Phone _____ Fax _____

CFP Board ID # _____ FL Dept of Insurance ID # _____ Member _____ Non-Member _____

E-mail _____

By my signature below, I hereby authorize FPA of Miami-Dade to debit my credit card for the total amount. I have read and understand the cancellation/refund policy of this registration agreement.

Date _____ Signature _____

Questions? Call 786-390-7655 or e-mail: info@FPAMiamiDade.org